

DOCS DIGEST

Shift Into High-Gear

Recession Proof Your Practice
Insurance: Safety and Security Come First
Education, Membership, & Recognition



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Like most people, after having a child, I looked to increase my life insurance—and I made the mistake of not paying attention to who I was working with at first. Frustrated with attempts to obtain a policy from what I thought was a reputable source (a national dental association’s preferred provider), I spent months trying to find a plan that would give me the coverage I needed. Yet without an agent, there was no one to provide me with support. I was just one of thousands of doctors trying to get insurance. I was teased with low premiums only to be knocked into higher cost brackets, nearly double what I was initially quoted, each time.

That’s when I met Rob Eagleston from the Eagleston Financial Group. Rob, his brother John, and their father Gerald serve as insurance and financial representatives specializing in disability income, long-term care, and term life insurance. They not only provide policies, they advocate for each and every one of their clients. **Even more importantly, they specialize in working with dentists.**

The Eagleston’s are terrific at determining the best policies to meet each individual person’s needs with the best rates available. They do this by gaining an understanding of what is most important to you. Sitting down with you, they examine everything from your practice, to your family, to your personal interests and long-term goals. They ensure that you are adequately

covered without paying for add-ons that you don’t really need. That means you don’t spend money on things that aren’t necessary, but still get the peace of mind knowing that the people you love will always be taken care of.

“The biggest mistake a dentist can make is not taking the time to understand their policy.”

Every one of their potential clients is provided with a free comprehensive analysis of their current policy. If you’re already getting the best deal available, they don’t hesitate to tell you. In addition to explaining the parameters of your current benefits and the options you have available, the Eagleston’s can customize alternative packages to better meet your needs. Furthermore, they price-match every policy they write.

Rob has always said, “The biggest mistake a dentist can make is not taking the time to understand their policy.” Knowing the details and benefits of your plan not only helps you make smarter financial decisions, it enables you to live more comfortably.

The Eagleston Financial Group is interested in equipping you with coverage that will last a lifetime. I believe in the unmatched service they provide. They are both trusted financial counselors and brokerage experts. I recommend that any dentist interested in learning more about their policy to contact them. There’s no obligation to purchase insurance through them and they will supply you with all of your options, some of which you may not know about.



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*If you are interested
in learning more,
I suggest visiting the
Eagleston Financial Group
website at
Eagleston.net
Their office can also be
reached directly at
(800) 276-4610
Please let them know you
are a DOCS member*