

SEDATION DENTISTRY IS A TEAM SPORT

When your team is fully engaged and onboard with implementing sedation in your practice, success is virtually guaranteed.



WHAT ARE THE BENEFITS?

Here are five benefits of bringing your team to the next DOCS seminar:



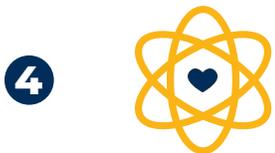
1 IMPLEMENTATION BECOMES A BREEZE. Team members learn everything necessary to implement sedation dentistry firsthand, resulting in a seamless rollout of services once they return to the office. This allows the doctor to concentrate on the clinical side of sedation dentistry.



2 CREATES AN EVEN HIGHER QUALITY OF CARE FOR YOUR PATIENTS. Learning the sedation process from beginning to end empowers your team to be fully invested in the process and confidently answer patient questions. In addition, they learn specialized techniques to work with fearful patients, avoiding triggers and ensuring the highest patient safety and comfort.



3 ENGENDERS TEAM OWNERSHIP AND PRIDE. Giving your team the tools they need to accomplish the tasks assigned to them creates a powerful sense of ownership. They quickly see that sedation changes patients' lives for the better, fostering a passion for sedation that extends beyond the doors of your office. We often hear from teams that providing sedation dentistry is the favorite part of their jobs and the word spreads!



4 STRENGTHENS COMPANY CULTURE AND FOSTERS TEAM BUILDING. Attending a seminar as a team is a great way to nurture collaborative team-building and fortify company culture. Interactions are often more relaxed and natural outside practice walls. Best yet, seminars often inspire shared excitement and passion around the new techniques and knowledge gained together.



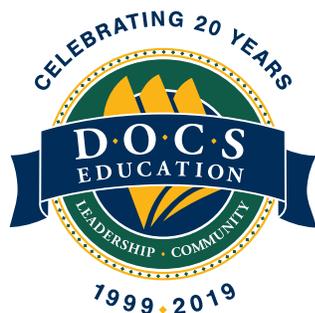
5 LEARN FROM OTHER SEDATION OFFICES AND TEAMS. Implementing a new service can be very intimidating, especially for teams with no prior sedation experience. Interacting with their peers provides a unique opportunity for your team to learn directly from others with years of experience. This "insider knowledge" is an invaluable and powerful resource.



WHO SHOULD COME?

Bringing your team to a DOCS seminar is an investment in the healthy longevity of your sedation practice. Our recommendation is to consider bringing team members from each of the following areas when possible:

- **Dental Assistant**
- **Hygienist**
- **Scheduling Coordinator**
- **Financial Coordinator**



REGISTER TODAY:

Call **855.861.5104** or

Visit **DOCSEducation.com**

OSD CURRICULUM OVERVIEW

Separate breakout sessions for team only

Why Perform Sedation?

- High patient satisfaction
- Great service offering
- Teaches fearful patients to trust the process and get them the care they need
- Ability to perform more dentistry in less times

Examining the Patient Psyche

- Triggers
- How patients with dental anxiety see the world
- How to work within the patient's psyche

Process of Sedation

- Cover everything from start to finish
- How to recognize the signs and symptoms of under or over sedation

Sedation Protocols

- Pre-sedation workup of the patient
- How to talk to patients and avoid triggering their anxiety
- What to say/not say when the patient is sedated
- What to do/not do when the patient is sedated
- Recordkeeping requirements

Monitoring of Patients

- Capnography basics
- How to monitor and record vital signs
- What to be on the lookout for

Marketing methodologies that start with the team

Case Studies

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